INTERNATIONAL • TAIWAN

How the Re-Election of Taiwan's President, a China Critic, Could Reshape Asia's Economic Landscape

By Grady McGregor January 13, 2020



Tsai Ing-Wen waves after addressing supporters following her re-election as President of Taiwan on Jan. 11, 2020 in Taipei, Taiwan.

CARL COURT-GETTY IMAGES

Over the weekend, millions in Taiwan opted to reject Mainland China's economic and political vision for its future, setting the self-governed island on an economic course that looks set to be veering away from Beijing as fast as possible.

Saturday. Tsai, a former law professor with a technocratic reputation, has lead Taiwan for the last four years promoting progressive social policies, such as marriage equality, lead the country through unpopular safety net reforms, and has been a notable critic of Beijing.

Han, on the other hand, is a populist mayor of Kaohsiung, a city in the south of Taiwan. Han, who had only recently emerged as a political star after winning in a city traditionally heavily tilted towards the opposing party, ran on a platform of growing Taiwan's economy through closer economic integration with Beijing.

Tsai's landslide victory had once been thought a long shot, as she was deeply unpopular in Taiwan for much of her first term. A speech from Chinese President Xi Jinping early last year, where he posed the idea of exercising greater political control over Taiwan, and months of intense protests against China's government in Hong Kong rejuvenated her campaign, however, as voters sought to reject Beijing's encroaching influence over the island.

While the election result largely revolved around politics, it also sets forth a distinct economic path for Taiwan's future. In lieu of relative economic safety through partnership with Beijing, the election may push Taiwan into closer alignment with other countries across Asia and the U.S.

Carrots and sticks

In dealing with Taiwan, Beijing has employed a system of doling out preferential treatments and economic benefits to certain groups or political parties it supports (such as the KMT), and punishments to those who oppose their actions (such as Tsai and the DPP).

Syaru Shirly Lin, a world politics professor at the University of Virginia who focuses on China and Taiwan, calls this a "carrot and stick strategy" used to promote behaviors and policies more friendly to Beijing.

It is a strategy that has only ramped up in recent years.

On the stick side, there is no doubt that both the inintary pressure as well as business pressure is greater than ever before to conform to Beijing's goals."

While tourism isn't one of Taiwan's most important economic sectors, it illustrates this 'carrot and stick' method for dealing with Taiwan.

In 2008, under the leadership of President Tsai's predecessor Ma Ying-Jeou, a KMT member and Beijing-friendly politician, Taiwan and China agreed for the first time to allow mainland Chinese tourists to visit Taiwan.

After taking in almost a million Chinese tourists in 2009, Taiwan took in over four million mainland tourists at its peak in 2015, making up almost half of total arrivals, according to Taiwan's Tourism Bureau. At the time, this meant that China was responsible for a large portion of the over \$14 billion in annual revenue brought in from tourism.

"Tourism was expanded rapidly during the Ma administration, and you could say this was a weapon meant to support the KMT and build reliance on Chinese tourism," said Ian Rowen, a professor of geography and urban planning at Nanyang Technological University in Singapore. "That was an incentive-based approach that's shifted to a punitive approach under Tsai."

In the lead up to Tsai's re-election over the last year, China significantly curtailed group tours and banned individual mainlanders from visiting the island altogether. China's State Council said in October the moves were aimed at deterring the DPP's "independence" activities, which "destroyed the foundation and conditions" for travel.

For Lin, the possibilities and potential perils in Taiwan's relationship with China come down to the mainland's economic power.

"The gravitational force of the Chinese market and the economic benefits that Beijing provides is more attractive than ever before," said Lin. "[But] being reliant on one particular customer, which is also politically driven to subsume you, is very dangerous."

Broader implications

China and Taiwan's economies have long been deeply intertwined and many of Taiwan's largest companies, such as the electronics manufacturer Foxconn, have relied on Chinese

Semiconductor Manufacturing Company (TSMC) which sells semiconductor chips to China's booming electronics market.



Mark Liu, chairman of Taiwan Semiconductor Manufacturing Co. (TSMC), speaks during the company's annual general meeting in Hsinchu, Taiwan, on June 5, 2019. TSMC has been stuck in the midst of a nearly two-year long trade war between the U.S. and China.

ASHLEY PON-BLOOMBERG VIA GETTY IMAGES

With Taiwan's defiance of Beijing now cemented for at least the next four years, the question becomes one of whether and how this economic relationship will continue.

Alex Tan, professor of political science and international relations at the University of Canterbury, specializes in Sino-Taiwanese, cross-strait relations. He says that even if Beijing is thinking about further punishing Taipei, it might be running out of options.

"The question for Taiwan is, will China use the next four years to squeeze their economic space even more?" said Tan. "I'm not sure there is more to be done in the domestic space, but probably more in the international space."

strategy, attempting to develop closer economic and educational ties with countries in south and southeast Asia.

According to Lin, this was in part brought on by a desire to diversify away from China's economy, but also was due to the fact that Chinese suppliers simply do not supply the same low-cost manufacturing that they used to.

At the same time, however, China has embarked on its own investment scheme through the Belt and Road Initiative (BRI) across Asia and beyond, with investments and projects that far exceed what Taiwan could offer. One battlefield, Tan suggests, might therefore take place in regional trade agreements and other mechanisms as China leverages its power to thwart Taiwan.

However, in the end the U.S. will likely have the most say over the degree to which Taiwan can exercise economic autonomy from China.

The U.S., Taiwan's most powerful ally and military protector, has been engaged in a nearly two-year long trade war with China that has come to involve Taiwan. Many Taiwanese companies trade with both the U.S. and China, and the U.S. government reportedly asked TSMC to stop selling chips to Chinese tech giant Huawei earlier this year.

TSMC, however, continues to supply Chinese tech firms with chips that they desperately need, and a number of Taiwanese and Chinese businesses remain committed to crossstrait ventures, Tan said. This means that however tense relations are between President Tsai and Beijing, economic relations will likely largely stay intact unless the U.S.-China trade further deteriorates.

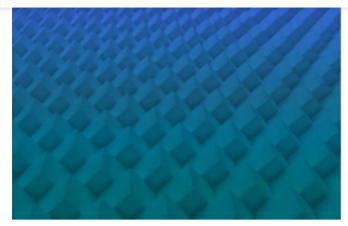
Still, the difficulty in doing business in both Taiwan and China is only increasing, which may be a signal towards the rising fragmentation of the world's economy.

"It's getting harder and harder to operate a business that moves between Taiwan and China, absolutely," said Lin. "Businesses walk this impossible tight rope, they are at the front line of this China dilemma... Taiwan is a litmus test for different actors all around the world."

More must-read stories from Fortune:

•	
r	•
ı.	_,
•	~

- —As investors sirrug on fran concerns, analysts find the complacency disconcerting
- —Greenpeace ranks China's tech giants on renewable energy
- -Laws meant to close down tax havens and shut loopholes could have opposite effect
- −7 M&As that defined a decade of dealmaking and reshaped the economy *Catch up with Data Sheet, Fortune's daily digest on the business of tech.*



with Cboe SPX Index Options

Cboe® SPX Index Options



12 deep tech startups to watch in 2020

Enterprise Singapore



Get in-depth insight on Asia's most influential companies [Newsletter]

Nikkei Asian Review



Learn about unique hedging strategies with VIX® options and futures.

Get Your Hedge on with Cboe®



Get the hard and soft skills you need to succeed in new roles. Go.

HBS Executive Education



2020 outlook: Troubled times can give birth to opportunity

Matthews Asia



Max Otte Vermögensbildungsfonds: Diese Aktien waren 2019 bärenstark!

Der Privatinvestor







-	
r	`
	_

cuts from Asia's central banks soon?

Nomura

Interpol's 'red notice' means

Financial Times

smart before relief measures kick in.

Fidelity Outlook 2020

You May Like

COMMENTARY

What Taiwan's Elections Mean for China's Economic Future

MPW

Taiwan Elects Its First Woman President

INTERNATIONAL

Five Takeaways From Taiwan's Election

INTERNATIONAL

China, Taiwan Prepare For Historic Meeting

LEADERSHIP

Taiwan's Trump?

Taiwan's Hung Makes Nationalist Party Comeback With Party Chief Win

Most Popular Posts

How to Watch LSU vs. Clemson in the College Football National Championship Game Online for Free—Even Without Cable

Chris Morris



Just Six Candidates Qualify for the January Democratic Debate

Nicole Goodkind



Every Company Is a Digital Company

Alan Murray



Oscar Nominations 2020: Here's What to Expect

Jake Coyle



Sponsored Financial Content

Learn how HK's relaxed mortgage rules affect the real estate markets

Fidelity Outlook 2020



Get Your Heage on With Cooe®



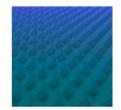
2020 outlook: Troubled times can give birth to opportunity

Matthews Asia



with Cboe SPX Index Options

Cboe® SPX Index Options



dianomi

Subscribe & Save

Subscribe today and save 79% off the cover price. Choose Your Region:

NORTH AMERICA

EUROPE

ASIA

Sign Up for Our Newsletters

Sign up now to receive FORTUNE's best content, special offers, and much more.

SUBSCRIBE

FORTUNE











40 Under 40

100 Best Companies

Fortune 500 Global 500

Most Powerful Women

World's Greatest Leaders

World's Most Admired Companies

All Rankings

Home

Automotive

Careers

Design

Energy and Environment

Finance

Commentary

Health

International

Leadership

Luxury

Retail

Sports

Technology

The Ledger

Venture

Photography

Newsletters

Magazine

FORTUNE Knowledge Group

FORTUNE Branded Content

Fortune Data Store

Fortune Conferences

Customer Service

EU Customer Service

U.S. Privacy Policy

Advertising

About Us

Online Behavioral Advertising Notice

FORTUNE Website and Application Terms and

Conditions of Use

Q

Dow Jones Terms & Conditions: http://www.djindexes.com/mdsidx/html/tandc/indexestandcs.html.

S&P Index data is the property of Chicago Mercantile Exchange Inc. and its licensors. All rights reserved. Terms & Conditions. Powered and implemented by Interactive Data Managed Solutions. | EU Data Subject Requests